

Episode 130: How To Manifest Your Dream Job (an Interview wi...

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SPEAKERS

Vicki Witucki, Kathrin Zenkina, Londa Jensen



Kathrin Zenkina 00:14

Welcome to the Manifestation Babe Podcast. My name is Kathrin Zenkina, and I'm a manifestation expert, master mindset coach, and a multiple seven-figure entrepreneur. I'm obsessed with helping you achieve everything that you once thought was impossible. If you're looking to massively uplevel your life, your finances, your relationships, your productivity, and success, you have come to the right place. My goal in this podcast is to help you see the infinite potential within yourself to be, do, and have anything that your heart desires. Think of this podcast as your weekly dose of mindset development to help you maximize who you are and where you're going. Leave it to me to provide you with tools, resources, strategies, and teachings that you need to manifest a reality wilder than your wildest dreams. I know we're about to have so much fun together, so thank you so much for pushing play today. And now, let's begin. Hello gorgeous souls, and welcome back to a very special episode of the Manifestation Babe Podcast. Today I am actually interviewing two of my very own team members from #TeamMB. So, Londa and Vicki are two of my team members who are very passionate about the topic that we are going to be talking about today, which is how to manifest your dream job. So, I took my two team members, Londa and Vicki, to Morocco last week. It was part of a reward trip for a launch that we did last year. So, those team members that were working on that launch got to go to Marrakech, Morocco for six nights, and then spend three nights in Paris - which was you so freakin' incredible. I don't know if you've seen the video that I currently have in my

highlights - if you go on my Instagram, go to my highlights, and click on Marrakech, you will see the video where I tell Londa and Vicki that they are going to Paris for the very first time. So, they thought, all along, that we're just going to Morocco. And then, we decided to extend the trip by three more days. We said, "Hey, guys, it's not just Morocco that we're going to. There's going to another location. We're going to spend three nights in Paris." Their reaction is the most incredible thing I've ever witnessed in my life. So, please go enjoy that after this episode. In the meantime, I decided to do an interview with them because, while we were going to Morocco, they created a free PDF guide, as well as an intention setting ceremony, for anyone who is interested in manifesting their dream job. Now, my team and I recognize - obviously - that not everybody is an entrepreneur, and not everybody wants to be an entrepreneur. I know we have a lot of great content for entrepreneurs, and we do participate in a program called Business By Design - we do a launch for James Wedmore every single year for entrepreneurs who want to scale their business to the next level and go from struggling entrepreneur, to digital CEO; where your business pretty much works without you, which is such a great feeling - let's be honest. However, I get questions all the time about my own programs: "Kathrin, is this only for entrepreneurs? Or can I be in a corporate job that I love so much, and still manifest my best life through my job?" And, of course, I've seen it happen with my own team members and it's not my words, it's theirs. They always tell me how they are working their dream job, which of course makes me so happy to hear as an employer, because my mission is not only to make the world a better place through our programs, content, and whatever we put out through Manifestation Babe; but I also want to create that same environment for my team. It makes me so happy to hear them, and how much they love their job here at Team MB. And so, with that inspiration, they created a PDF guide with 16 thoughtprovoking journaling prompts for you to help you get crystal clear on what your dream job even is. Maybe you might not know; maybe you're stuck in a soul-sucking job right now, and you just feel stuck like there's no way out. And so, these journaling prompts are going to help you figure out the clarity that you need on what you actually want to be doing. Or maybe you are in between jobs right now, or you just know that there's something better out there for you - whatever your situation is, this is the PDF guide. The PDF guide is free available completely free - at ManifestationBabe.com/links. It's available for a super limited time; I believe it expires March 9. We're going to put the link in the show notes as well. So, definitely go ahead and download that ASAP if you are interested in manifesting your dream job - which I assume, if you clicked on this episode, you are. There is also an upgraded version of the journaling prompts, which is to opt to get our super potent and super special intention setting ritual and ceremony that my team and I do together every time we are embarking on a launch, a new project, or opening up the doors to a new adventure. And so, they created; they used this ritual and made it applicable to those who are manifesting their dream jobs. So, you'll definitely want to upgrade it. Both the free PDF plus the upgraded ceremony PDF are available only until March 9. Now, I interviewed

Londa and Vicki today, and I'm about to start the audio for that. I just want to remind you guys that this is their very first time ever being on a podcast. They felt a little nervous beforehand; I think that they did freakin' amazing and they have such golden nuggets for you guys. Even I looked at them with such pride of, "Holy shit, you guys, I have the dream team." I have such incredible souls working for this mission alongside me to spread manifestation out into the world. It's just so cool to see it come full circle where they are now teaching you how to manifest your dream job. Now, they have very interesting stories that I know you guys are going to love. They're very different stories. We're going to actually answer some of the most common questions that we got when we were in Morocco - we did a Q&A on Instagram. They're going to dive a little deeper into that. We're going to dive into some of the answers to their questions and they're going to elaborate on them. It's really juicy, so you guys are in for a treat today. Don't forget ManifestationBabe.com/links. With that being said, let's start the interview. So, Londa and Vicki, I don't know who wants to start first. I know there's a microphone between you guys, so you guys can swivel it around. Looks like, who's first Londa? Vicki?

- Londa Jensen 07:22
 What's the first question?
- Kathrin Zenkina 07:23

Londa, okay. So, these questions are mainly generated from a Q&A that we did while we were in Morocco on the Instagram stories. But what we didn't share is more of the background behind where Vicki and Londa were before Team MB, where they currently are, and all the awesome manifestation stuff in between. So, Londa, where were you before Team MB? Dive into that and kind of paint a picture for us.

Londa Jensen 07:53

So, I spent 10 years working in International Education, which is my passion, my lifeblood, and everything wonderful; and I already had my dream job. I was living in East Texas, which was not my dream location, but I had my dream job. I was teaching kids about intercultural relations; and then, they decided to close my program, which meant that my dream job was going away. I was then presented with the opportunity to come back to Los Angeles and work in the cannabis industry for a lot of money. I decided to do it, so I came back to Los Angeles, which I was really excited about. I took this job in the cannabis industry, which paid the bills, but was also like the most soul-crushing experience of my life. And so, I found myself making lots of money, but I was arrested and charged with three felonies. And so, I was facing the end of my life. I had hit the lowest point of my

entire life. I didn't really see a way back up or out of it. At this point in my life, where I was just unsure about why I felt like I was a good person, I didn't really understand why all those things had happened to me. I then picked up a book called You Are a Badass. I thought, "Alright, I don't know that I believe any of this, but I also don't have anything to lose. So, I'm just going to try this." So, I made a vision board and put some stuff on it. I had a sign that said, "You are not a criminal," because I was facing three felonies. I had stuff I wanted in my apartment, I had a picture of Khal Drogo, and I had a bunch of random things on the vision board. And then, a friend of mine recommended that I what called a "God Phone." At the time, I said, "I don't even know how I feel about that language, but okay." So, she got me this little rotary phone - this little cute Blackberry rotary phone. She said, "Listen, you don't have to call God. You could call your mom or you could call whoever you want." I said, "Alright." So, I started using the phone to call my mom. And then, I thought, "Oh, I could call the universe. I don't have to call it God; I could call the universe on my phone." And so, I started manifesting things by just talking to the universe on my God Phone about things that I wanted to change in my life. I had to keep working in my cannabis job while I was facing those charges because I didn't think anybody else would hire me while I was in that space, and so, I kept working there. I saw a lot of people comment, asking, "What happens if you have a job that you don't like? How are you supposed to manifest your dream job while you're in a place that you don't like?" That's a good question. I think that, for me, in that spot, it gave me so much clarity about the I don't want and what I wasn't willing to accept. And so, I had to continue to do it, but I got really clear about the things that I was looking for, and the things that I was looking for were to be appreciated and valued. That didn't mean financially, necessarily, because yes, I was very well paid - but I did not feel respected or appreciated. So, that was the biggest one - being valued and appreciated - and then being able to be who I am. I'm sure you guys have seen me on social media. I'm not your typical professional. I'm covered in tattoos, I have a foul mouth -

Kathrin Zenkina 11:29
And a resting bitch-face.

Londa Jensen 11:31

Yeah, a really good resting bitch-face. Thanks, guys. But I wanted to be able to show up and be that version of myself. I'm a really hard worker, and I think once people get to know me, they can see that; but I wanted to be able to work in a space where I could just be who I am and they would appreciate all those parts of me. I wanted obviously to be

be who I am, and they would appreciate all those parts of me. I wanted, obviously, to be financially stable. My goal at the time, though, was to make a third of what I was making in cannabis - just enough to get by. At that point, it was really more about what were the

feelings that I felt like - did I feel valued? Did I feel appreciated? Could I work from home? Did I have the freedom to set my schedule? Could I travel? Could I spend time with my dogs? Those kinds of things that are important to me, could I do those things? And so, I just started looking. I couldn't leave my job, so I was just doing this on the side. I started looking for jobs, and that was pretty degrading. I probably applied to over 200 jobs. And so, I just kept working in the cannabis space, and then, actually, something awful happened. I actually had to quit. At that point, I didn't have a job lined up - which was very outside of character for me - and I had to leave the job. I was just about to get married, and I was gonna be the financially responsible party for my husband. So, there was all this pressure. So, I was just really applying, applying, applying; but I just kept calling the universe, and I felt very confident that I would find something that would give me those feelings. And so, I wasn't even applying to things that were in my field of interest, or things that I would normally apply for. I would say, "You could apply for anything; be super open-minded; these are the only requirements that you have; you make the minimum of this much; and you have these feelings." So, I just kept applying and applying, and then I saw this post for Manifestation Babe. I thought, "That's weird. But I like the description."

- Kathrin Zenkina 13:31
 Were you really thinking "That's weird"?
- Londa Jensen 13:32

Well, I thought it was weird because I had just been reading - I just learned about manifestation, so I thought, "That's very specific." So, I did some research on you guys on Instagram. For whatever reason, after I read the description, I thought, "This is me. This is my job." I just kept calling my God Phone and saying, "Thanks for this job. It's so dope. I'm so excited about it. This is how much they're paying me," and whatever. But I was still kind of unsure about inspired action; I had applied for the job, so I had taken some inspired action that way, but I was unsure how creepy or follow-uppy I should be, because having done applications before, it's really annoying when people follow up too much. But I decided, "Okay, I'm just going to try once. I'm going to send a DM and make sure the universe is really clear that I'm interested in this position." So, I sent a DM - which I don't think anybody actually ever read.

Kathrin Zenkina 14:27
I am so glad that we didn't, because Brennan and I agreed that if someone DMs, they're out. I remember us making that agreement. So, I'm so glad we didn't see that!

Londa Jensen 14:36

I'm so glad you missed that. I probably made it to the filtered section, or something. So, anyway, I was unsure. I thought, "Okay, I sent that. Just be patient." And then, Brennan called and I was super excited. When we had our first call, it was on Zoom; the entire back wall of my kitchen was a giant map of the world. Brennan was like, "Kathrin!" So, I thought the first call went really well - actually, I had no doubts after the first call. I thought, "This is my job." Then Brennan gave me an assignment and I was like, "Oh, yeah, I'm going to crush that assignment. This is totally my job." And then, the weirdest part - the part that totally made me the believer - was that I had a salary in my mind that I thought, "I have to make this much to survive." I kept telling it to the God Phone, and then you guys offered me a salary that was not that. I said, "Fuck -" oops, can I say that?

- Kathrin Zenkina 15:33
 Yes. Are you kidding me? Do you know who I am?
- Londa Jensen 15:37

So, I was like, "Shit, okay. Yeah, sure. Fine, I'll take it." And then, no joke, three days later, you guys called me back. I didn't negotiate or anything, and you guys called and said, "Here, we'd like to just randomly pay you more." It was the exact amount that I've been speaking into the God Phone. I decided, "Wow, I'm totally a believer now." So, that's how I got the Manifestation Babe job. That's how I left my very shitty job in the cannabis industry, where I could have gone on to become a felon - which, by the way, I did not. They dropped all the charges, so I also manifested that. I also manifested a husband who looks like Khal Drogo, so I think overall the manifestation thing worked out pretty good for me.

Kathrin Zenkina 16:16

So, I know Londa very well by now. She's been with us for two years. I know that she did her preparation work for this podcast because I thought I would have to be asking questions to probe this whole story out of her, and she just answered every single one - boom, boom, boom! I just love you, Londa. So, I know that it's such a serious thing. I know we joke about the fact that you - I remember at the airport, we kept joking, because you would bring up a story and say, "Well, when they put me in jail..." We would be like, "Oh my God, what a classic Londa thing to say right now: 'when they put me in jail...'" And then she will tell some story. Of course, it's such a horrific experience; I cannot imagine going through it. I'm sure so many of our listeners cannot imagine going through it either. I just

totally feel for you. What was the thing that helped you keep the faith going from such a low point, to then getting hired by Manifestation Babe? Was it the God Phone for you? Was that the thing that helped you keep the faith? Is it because you envisioned yourself speaking - I know that you mentioned - speaking to your mother, who passed when you were 25 years old? What was the thing that helped you keep the faith? Because I cannot imagine being in that position where it feels like the end of the world for so many people. How did you not let that be the end of the world for you?

- Londa Jensen 17:37
 I think it was because it was the end of the world. It was literally the worst possible thing I could ever imagine. I thought, "Cool..."
- Kathrin Zenkina 17:45
 So, you had nothing to lose, basically.
- Londa Jensen 17:48
 I had nothing to lose, that's why I picked up the book You're a Badass. I thought this might be bullshit, but I don't know; and I'm in a place right now, where what do I have to lose by trying it out? I think that sometimes when you're at the lowest, is when you have the greatest opportunity to really give yourself completely to something that you've never done or tried before. I think that the universe works in an interesting way, that when you are at that bottom and you do take an opportunity, or you do try something different, it tends to move with you. And so, I don't know that I ever would have gotten here to this stage of my life, if I hadn't had the worst experience of my life.
- Kathrin Zenkina 18:29

 Amen of that. What do you currently do for Manifestation Babe, and how similar is it to what you were visualizing, or at least talking to the God Phone about? I thought you were gonna be like,
- Londa Jensen 18:40
 I thought you were going to ask, "How similar is it to the drug business?"

- Kathrin Zenkina 18:42 No, no, no.
- Londa Jensen 18:43

 Anyway, just kidding. Cannabis, drugs, don't get all sideways on me, guys I see the emails. Okay, so at Manifestation Babe, I do I don't know if I could really fit it into a nice, tidy, little bundle but a lot of things. In the beginning, I answered all your emails; I processed all your payments; I built all the lead pages; all the random things.
- Kathrin Zenkina 19:09
 She's literally done just about everything.
- Londa Jensen 19:11

It's like you started at the bottom, now we're here. Now, I kind of helped build the structure of Manifestation Babe; so, I helped hire the team, did all the hiring processes, the interviewing, making sure they're onboard, that they understand the mission and value of Manifestation Babe and that they're on board with that, that they have the resources and tools that they need to become the best versions of themselves, how to give them the tools for growth; and then just working with Kathrin and Brennan on what our strategy is, where we're going next, and what we should do. Kathrin and Brennan are both very bigpicture people - this is why this was such a perfect fit - and I am not; I'm so detailed. They'll be like, "We have this great idea." I'd say, "Let me pick it apart and see how we can actually make it work." And that's why things get done, though. If I was just here picking things apart, obviously nothing would ever get done; and if they were just coming up with great ideas, without thinking about how they could execute them, nothing would get accomplished. And so, we have a great relationship in the way we kind of fill the gaps with each other. As far as my job at Manifestation Babe and whether or not it fits my dream job, or what I was imagining before: Heck, yeah! Sorry, guys, I feel a little sweaty. I'm kind of nervous, I think.

- Kathrin Zenkina 20:25
 You're doing amazing, I just want to let you know.
- Londa Jensen 20:27

So, this job is awesome. First of all, I work from home. I have two little dogs, they are very cute. I get to hang out with them all day while I work. I get to travel, which is something that has always been really important to me and was a big part of my life before the cannabis phase. And so, I still get to do that with them, but I also get to do it with my partner and my friends. It's cool because I get to set my schedule however I want it, so I actually get to prioritize myself. So, I can go to the gym, or I can meditate, or do priming, or have my morning routine before I start working, or I can decide that I'm going to meal prep this week and take two hours off in the middle of the day and do that. I think that being able to prioritize my self-care has been a huge thing. I also have so many opportunities to nerd out and grow. So, Brennan and Kathrin always let me buy new books - talk about exciting hashtag dream job. So, I get to read a lot of books, which is fun. I get to do a lot of events, and things like that, to help me become the best version of myself. I get to help you guys. I get to answer all your questions. I get to provide you guys with the services, tools, tips, tricks, and all the things that you guys need to show up as the best version of yourselves; to help you get the most out of the programs that Kathrin offers. I think that's one of the greatest things about working at Manifestation Babe, is knowing that I get to be a part of also helping other people live their best lives in the way that I get to do every day.

- Kathrin Zenkina 21:57

 Amazing, girl. Amazing. Speaking of hiring, you did hire an incredible soul over here, that's sitting next to you.
- V Vicki Witucki 22:07 She crushed it.
- Kathrin Zenkina 22:08
 Crushed it, for sure. Before we dive into the nitty-gritty Q&A's, just to give you guys some more of the practical manifestation tips, as well as "What do I do in this situation?" Or, "What would you recommend in this situation?" I want to dive into Vicki's story. So, I'm going to move the mic very carefully. Hi, Vicki.
- V Vicki Witucki 22:27 Hello, there.

- Kathrin Zenkina 22:28

 Hello, gorgeous soul. So, I want to hear a bit more about your background. Where were you before Team Manifestation Babe? Can you paint that picture for us?
- Vicki Witucki 22:38

 Yes. So, I think it's important for me to like go all the way back to -
- Kathrin Zenkina 22:43
 Please do -
- Vicki Witucki 22:44
 to me being literally a freshman in High School and making the decision that way before
 Team MB was even -
- Kathrin Zenkina 22:52 A thing -
- Vicki Witucki 22:53
 - Before it was even literally created, I made a decision, when I was a freshman in High School, that I was going to pursue being a Physical Therapist. That was the thing for me, that's what I identified with, and I never once looked outside that field, ever. So, I spent almost eight years - so my entire educational career through High School and College pursuing Physical Therapy; never once did I look at anything else. Failure in that position was not an option, whatsoever. There was no plan B; it was always, "You're going to succeed and you're going to make it." I had a 5 to 10-year plan since I was 14; I knew exactly where I was going to be; I knew where I was going to be living; I knew who I was going to be with; I was going to be married and maybe have kids - I had that plan set out. Lo and behold, my senior year of college, I didn't get into grad school for PT school. My whole world shattered because I did not come up with a plan B; I had no idea what the next step was if I didn't get into school. So, that obviously sent me into a massive panic, but then it also kind of lit a fire under my butt. I decided, "No, next year, I'm going to work super hard. I'm going to go to school again, I'm going to try again for a second year, I'm going to work the hardest I've ever worked, and I'm going to get into school." So, that next year was the hardest I've ever worked my entire life. I was working a full-time job; I was

going to school twice a week for 12-hour days, I was working super hard; going downtown and driving at 6:00 in the morning to go observe at the most prestigious hospital, and try to get the best hours possible. I didn't get into grad school for a second year. My entire world completely fell apart. It was to the point where, the first time I, quote-unquote, failed, there was some sort of an excuse. I made up this excuse that maybe I didn't try hard enough, or I wasn't experienced enough. The second time around, there was no excuse. I was the reason that I didn't get into school - at least that's what it felt like. It was a really difficult time in my life where I felt like I lost all confidence in myself; I didn't believe in myself whatsoever. On top of all of that, I had no idea where to start. My entire résumé reflected eight years of Physical Therapy with zero experience in any other field, besides working at a grocery store as a cashier. That's what I worked as a 16-year-old, and I didn't have a job after that besides observing for free. So, I was super lost and had no idea what to do; I didn't even know where to start. And so, where I started moving from that direction, was - there was a point in time where I had to just kind of start figuring it out. "Where am I going to be? After that, when I was working full-time and working for a second year to get into grad school; I was basically working as an assistant for a PT. I started to pull apart the small things that I did in that job to try to create a résumé that maybe reflected an Administrative Assistant, a Personal Assistant, an Executive Assistant, or something like that. But then, also, when I made the decision to leave PT, I lost a massive purpose in my life. That was the thing that I identified with, and now I was so lost. So, to kind of fill that passion, purpose, and void that was missing, I decided to start a blog. That was like purely for fun; it was just a passion thing that I had thought about doing for years prior. Writing was something I enjoyed doing my entire life; I was really recognized for it in school. So I thought, "I'll start this blog, build my own little website, and do my little Instagram thing," - I didn't think anything of it. As I started creating that blog, I started to realize that I was acquiring all these skills that I never planned on acquiring. I realized, "Oh, I kind of know about social media analytics; I kind of know about email marketing; and look, I can write this big, creative blog; I can build a website, literally from scratch. These are literal life skills that I can put onto a résumé. Light bulbs started going off, when I realized that I can maybe start to transform something out of this - even if it's not being a blogger, but I can start working in that sort of creative field, which actually really resonated with me at the time, too. And then, also, in that timeframe, I was really starting to dive into personal development. I was trying to figure things out, because I was in the most negative mindset that I've ever been in my entire life; I felt like such a failure. So, I was just trying to figure it out. I then put all these things on my résumé. My boyfriend and I were - literally out of the blue one day - I had brought up to him that I think we should move to LA. It was so random; it made no sense; there was no real reason that I wanted to come here besides the fact that there was a small part of me that was like, "I really want to work in a creative field. LA seems like the place to do that." He was all for it. He said, "Yeah, totally, let's do it." He has always wanting to move to LA, so we were good

to go. I was applying to jobs in Chicago for six to seven months and got maybe one or two interviews out of the entire experience. I obviously never got a different job. The week that I started applying to jobs in LA, I got five phone interviews within that first week. And that was the first sign for me that I was moving in the right direction, and that this is where I was supposed to be going. I had to set a date to move to LA - I couldn't keep pushing it off. So, when we moved to LA, I moved here with no job, but I had an interview lined up for an Executive Assistant Position. We drove for three days from Chicago - we had no job; we had no house; we were just going to figure it out when we got here. The day that I stepped foot in LA, I got offered a position to work for an entrepreneur - to work from home - as a writer working creatively for them based on the résumé that I had created from that blog. That was kind of my first exploding moment; I thought, "Whoa, everything that I had just kind of set out to want to do, just happened."

- Kathrin Zenkina 29:14

 Did you get offered the job right away, or an opportunity to apply for the job?
- Vicki Witucki 29:18

 An opportunity to apply for the job.
- Kathrin Zenkina 29:20 Got it, okay.
- Vicki Witucki 29:21

I had a phone interview and everything, but it was a small team. I kind of knew that this was going to be mine. It was a very spur of the moment; it's not like I saw like an application online. My boyfriend was connected with this entrepreneur who had reached out and was looking for a position, and he offered me the job within two days. And so, I was screaming off the rooftops because I couldn't believe that I just got a job. I was literally prepared to walk into coffee shops with a handwritten résumé that says, "Please hire me." I was going to do anything to get a job, so I was super set on it. And then, Kathrin, you and I were friends at this time for a while. And then, six months later - actually at your wedding in Costa Rica - I was expressing to you that the job that I had been working at the time didn't really feel fully aligned with me. And you offered me a job. Well, you basically just said, "Yeah, if you want, you can totally work here, and here are the things that you could do." And then, we kind of started talking about it from there. It was a full-body "Yes." I didn't even hesitate once to think if this was going to be it; it just felt right.

And it's the best decision that I could have ever made.

- Kathrin Zenkina 30:33

 And what do you currently do for Team MB?
- Vicki Witucki 30:38

 When I first started, I was mainly doing all copywriting like some content creation and email marketing. Now my role is transitioning more to the customer journey and experience role. I'm kind of overtaking that.
- Kathrin Zenkina 30:56
 Yeah, baby. Did you have a specific manifestation process? What was your introduction to manifestation? Was it with Manifestation Babe? Was it before? Did you implement any of those techniques, tricks, tips, or whatever it is that you learned, towards this process? And how similar is what you're doing currently to what you envisioned yourself to be doing?
- Vicki Witucki 31:21
 So, it's actually funny because I have all my old journals since I literally started a journal years back. I was actually looking through them the other day, because I was seeing how that process unfolded. So, at the time, when I was applying for jobs and kind of figuring that out even the whole blog part; I started getting into personal development, but I had zero idea what manifestation was, and zero knowledge of universal intelligence. That wasn't part of my world. But Zach, my boyfriend, worked with you, and he brought back the word "manifestation" into my world and wouldn't stop saying it. I was like, "What does that mean?" He just kept saying, "Manifest!" I was like, "What?" And he had told me all about you. He said, "You should totally check out Kathrin's work."
- Just to give you guys some background information, Zack is Vicki's boyfriend who we hired for a Bali retreat promo video. I met him briefly at a Mastermind because he was filming the Mastermind; and then he came via recommendation to film a retreat. When he arrived to Bali, I literally did not know him, he didn't know me and Brennan, and Londa was there. It was like this weird friendship that started to develop over the week. By the end of it, we felt like we were friends since forever. I remember he kept sharing about his girlfriend Vicki, and so I'd be asking all these questions and I'd ask Zack what he's

manifesting into his life, and he asked, "What is manifestation?" It was like this process of introducing him to this new world. He would be watching us meditate and do hypnosis, and he's filming us, and asking, "What are you guys doing? This is so weird." It was so funny.

Vicki Witucki 33:05

It's so true, but that's exactly what happened. He had introduced me to your content. I wasn't fully following along at the time. But what you did was you sent both me and Zack your Unleash Your Inner Money Babe book.

Kathrin Zenkina 33:20
I remember that.

Vicki Witucki 33:20

I didn't even realize that I had an issue with money mindset, whatsoever; nor did money mindset - the word in itself - mean anything to me. But that book, specifically - just going through the workbook - introduced me more. I didn't even connect with the money aspect at the time; it was more the concepts of manifestation and the things that you talked about - like showing up with gratitude every day, your vibration, and how you're acting every single day. Like I said, my mindset was so low. I was a very negative person at that time. And so, my main goal was to just be more positive - like show up more positively and just focus on reframing everything that I was thinking. If I felt negative, I would reframe it with positive intentions. So, when I look back on those journals, during that timeframe where I was looking for jobs, there was just intention after intention. Every single day I would write a gratitude list and intentions - like "I am worthy, I'm going to get this job, I'm going to be able to make it, I'm going to move to LA, and everything is going to work out for my higher good. Everything is going to be fine." And that was my only manifestation process; it was just reaffirming these positive affirmations to myself every single day. The journals would start out negative; it would start off with "I'm feeling really low right now," but then at the end, it would always be this rant about how I'm going to be just fine and everything's going to work out. I had also listened to one of your podcasts in which you were talking about repeating numbers. This was like Voodoo to me. When I first listened to it, I thought, "Excuse me? What do you mean by that? That makes no sense! But let's try it anyway. Let's see what happens." I remember one day I had a huge breakdown. I was driving; I had made the decision to move to LA; I told my friends and family, and they were all really upset that I was leaving. I was so scared to move, and I didn't know what I was doing. I was driving the car, crying, and I thought, "If I'm meant to move to LA - if I'm

meant to do this - universe, whoever you are, whatever is going on, show me something. Show me some numbers, show me something I've ever seen before." Two minutes after that, there were four or five billboards, just after the other, with "777," "888," and "999." I thought, "Okay, I get it. It's real. I'm moving, everything's going to be great." So, that was my main manifestation process through that period of time; and how similar it is to what I wanted to do, or what I was aligning with. It's really interesting because since I was really little, the number one thing that I knew that I wanted to do in the future, was be a part of something that was bigger than myself. So, when I even went into doing something like PT, it was for that very reason; I was going to do something to help people, and that was bigger than myself. And so, that was something that I think really stuck with me, regardless of what job I was looking at. Even before MB, when I was applying to different jobs, I was applying to certain companies that even made that part a bit more real. And so, I think that's the biggest thing that really fits with what I wanted, with Team MB, is that I get to do something that is so much bigger than me, and I get to see other people's lives change, literally in front of our eyes - which is the greatest gift ever. Things that I also never knew were possible, because this position, in general, I never even knew existed. So, it's like I had these small things that I wanted, but I didn't know that it was possible to have wrapped into this perfect little bow. I used to wake up next to Zack and he would be sleeping, and I'd be exhausted getting up for work at 6:00 am. I would just be staring at him, thinking, "Man, what I would do to work from home." I remember thinking that thought, but not thinking that it was possible for me unless I owned my own business - like that was the only way it was going to really happen. I was unconsciously manifesting without really realizing that I was doing it. Like you say, everything's a manifestation in your life. I was thinking these thoughts; it just wasn't as intentional at the time. Working from home, working with a small team, working for an entrepreneur - those are all things that I've actually voiced to you. Do remember that? It was the very first time I met Kathrin; she came to visit Chicago for a UPW. Kathrin asked me - we had just met - and she asked, "What do you want to do?" I was telling her that I was going to do Physical Therapy anymore. I, word for word, said, "I want to work for an entrepreneur in a small team."

Kathrin Zenkina 38:05

I remember that. Oh my God, yes. Our microphones just literally went sideways - sorry, guys.

Vicki Witucki 38:12

Okay, that was weird. Anyway, I told her that I wanted to work for an entrepreneur in a small team, and work for something bigger than me. And here we are.

Kathrin Zenkina 38:19

Here we are. That's freakin' incredible. I just want to remind you guys that as you're hearing these stories, a lot of our content is aimed towards entrepreneurs, but not exactly. It's aimed at anybody who wants to create their dream life, and your dream life is possible in so many different ways and facets. You are not limited in any way, shape, or form. You do not have to subscribe to what society says is your ticket to freedom. You can find freedom in your dream job; you can find freedom in your business; you can find the feelings that you're after in so many different scenarios. We do not live in an either-or reality; we live in an "and" reality. You can be, do, or have whatever it is that you want, and anything is possible for you. That's really why I brought Vicki and Londa here, is to show you guys that, yes, your dream job is out there; it's waiting for you, and it's possible. If you are someone who owns a business, I hope that you set an intention to gift people out there their dream jobs, too, and that you make that their mission because your business will not thrive if the people helping you with your mission are not happy, fulfilled, or loving what they do. So, I hope this serves as motivation on so many different levels. Now that you guys shared your stories, I want to dive into a bit more of a specific Q&AA of some scenarios that our Manifestation Babes have brought up in the Q&A section - which you guys freakin' rocked in Morocco, so you literally have nothing to worry about. Don't be nervous. Whoever wants to grab the mic can grab the mic. You guys can fight over it, you guys can take turns, whatever you want to do. So, the first one question is, "How do you deal with -" and I know, Londa, you already touched on this a bit, but if you have anything more to add - "How do you deal with being in the clearly not-ideal job, while manifesting your dream one?"

- Londa Jensen 40:13
 - So, Kathrin talks about this all the time, but polarity will create that clarity. So, if you're in there, and you're continuously saying, "I hate my job." Okay, cool, but maybe you could use that to get more clear about what you're actually looking for, as opposed to just the things that you hate. If you could turn all those things you hate into positives; like, "I hate when my boss sighs really loudly every time he answers the phone."
- Kathrin Zenkina 40:38
 That was a real thing, huh?
- Londa Jensen 40:39
 It was a real thing, and it would ruin my day! So, I would say, "That makes me feel like he

doesn't value me." So, I understood that I want to feel valued. I want to feel like when I call, my boss is excited to talk to me about their business. So, if you could take all those negatives, just reframe them so that you could get really clear about what it is that you're looking for in your new position. I also think that when you're in a job that you hate, that it's a fire under your ass to really put the effort in to apply for other jobs, connect with other people, or have informational interviews with people who have jobs that you love. Just take that inspired action. In some ways, it will motivate you to get out of that job that you hate. So, use it as your fuel.

Kathrin Zenkina 41:28

I love it. Vicki, do you have anything to add? Do you agree?

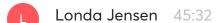
Vicki Witucki 41:31

Yeah, I totally agree. I would also say that, obviously, when you're looking for another job, it may not come out of thin air within a day or two. And so, you still have to go to that job every single day. It's not serving you to show up every day with a negative attitude; you're not going to be able to manifest this new, high-vibe, amazing position that you want with that sort of energy. It's not proven to even be able to align those two things in the same way. One of the biggest things for me was, I realized that if I showed up negatively to work, it didn't just affect me; it affected every single person around me, and I was responsible for having a shitty day. That's no one else's fault, but my own. So, do yourself a favor and do what I was saying I did before: Tell yourself those positive affirmations; show up as the person that you want to be, step into that higher version of yourself, and embody that version of yourself working that new dream job position you want, because that's eventually what you're going to attract. On top of that, it's inevitable that the people working around you are also going to feed off of that energy - and hopefully, it will start to maybe change the qualities that you dislike about your boss, and they start feeding off of your positive energy. All that makes a difference. You are always impacting people, even if you don't think you are you; you 100 percent are.

Kathrin Zenkina 42:56

What you just shared reminded me of something that happened when I was working in the movie theater - because, obviously, that's not my dream job. I remember, at some point right before I got into Beachbody - which I thought, initially, was my calling, the thing and everything that I'm meant to do, which clearly there was so much more out there for me - but I remember right before Beachbody, I was working at the movie theater, and at some point, I started hating it pretty quickly. Customers on Friday at 7:00 pm, there

are thousands of them. I'm an introvert, and I can't have that many conversations with people; so, at some point, I realized that my energy is not built for this role. This is just not for me. I was a college student at the time - and, of course, I knew it wasn't forever - but I remember wondering, "Hmm, what else is out there for me?" But I decided to show up to my job every single day, as if I loved it. I would do my best to be the best version of myself and be super grateful for my job. I would actually implement all kinds of interesting manifesting hacks into my job, which - if you guys want this tip: when I was at the cash register, whenever a customer would pay me, I would literally pretend like they are putting that money into my bank account. As if I have my own cash register - this is my cash register; my personal register - and so as these customers are basically paying for their movie tickets, in my mind, because I was just learning about the law of attraction, I would think, "This is money for me. Thank you! thank " And so, it really started to raise my vibration. I remember at one point, for many weeks in a row, I would have people coming into the movie theater as customers, and by the end of our transaction, they would always offer me a job. For example, it would be someone who owns a doctor's office; or someone who owns this company, and they say, "I want to hire you, you are so great with customers," and so on. It's because I showed up to my current job - that I didn't love so much - with that positive attitude, that I was able to attract all these other opportunities. Now, I know this is such a small example, because that's not necessarily - even those other jobs weren't my dream jobs, but just to get you guys thinking that you never know who you're going to cross. You never know who's going to call the phone, and you pick up the phone at your job and they say, "Oh my God, I really like you. Have you ever considered working for this?" And you're going to be like, "Holy shit, are you serious? This is my dream job." You just never know what's going to happen. I really loved those answers. The next question is, what if you feel like you want 10 different careers, but you can't decide which one? I know, Londa, you originally answer this question in the Q&A - I don't know if you remember your answer - but Vicki, if you have anything to add, go for it.



I think that you get to have as many dream jobs as you want. My dream job was working in international education. It's showing young people the power of knowing people who are different than you are, and the power of travel, and the power of just being openminded. That was my dream job - it was amazing. Now this is my dream job, and it's amazing. I think it's totally different - they're not like each other in many ways, at all. Except for that, I get to have an impact on people's lives. I think that you can always change your mind. You can always grow your skill sets. It's never too late to do something else. If you're feeling unfulfilled in what you're doing currently, it's never too late to learn the skills to do something else, or to try out your passion, or to get another passion. I think that there's always time, and that there's always more than one dream job. I think that it's

limitless.

Kathrin Zenkina 46:31

I love that you mentioned that, also because I know within our company, people are shifting roles all the time. Vicki is currently in the middle of a role shift; we have another employee who's in the middle of a role shift. You don't necessarily always have to go looking for your dream job elsewhere; it could just be a role shift within the company that you currently work in. Maybe you absolutely love your co-workers, you love your boss, but you're just not feeling fulfilled in your position. Maybe that's a conversation that you open up with your employer, and then ask them, "What skills sets do I need to learn in order to fulfill this position?" Or even do that brainstorming yourself and bring it to your employer, and they'll love you even more. They'll be like, "Oh my God, you're so right. We need this role, we need this position, and yes, it seems like you'd be the best fit for it." So, you just never know.

Vicki Witucki 47:15

I also think that if you were anything like me as a freshman who made this plan that I was going to be a PT, and that was literally it. I think that when you're in High School, or maybe even younger than that, you kind of leave with this decision that you're going to work so hard during your educational career, and you're going to have this one position, and that's it for the rest of your life. I think that you can really start to lose a lot of confidence in yourself if that's not the way it goes. You just need to be more open to the fact that - as Londa said - you can have multiple jobs; be open to the fact that you can thrive in one area, and then completely uplevel. You're going to grow your skills and you're going to grow as a human being over life, or over the time-span that you're working somewhere else; and then work another job that you're also going to work at, gain skills in, and build a stronger work ethic, or whatever you're doing. Just be open to the fact that there are different avenues that you can go down.

Kathrin Zenkina 48:16

Love it. What should you do if you like a potential job, but the salary is a bit lower than you would like? How would you guys answer that question?

Londa Jensen 48:27
I think you need to know what your value is. I think you need to know that you can demonstrate that worth to somebody else. I guess, for me, like, I took like a significant pay

cut to start at Manifestation Babe, but I had faith - there was no doubt in my body that I could show up and work, and they'd say, "Oh, she's worth more." You must have that faith in yourself, and you have to know that, and I think the more that you are able to take ownership of your position and your responsibilities at work, the more the people who you work with, or the people who you work for, are going to feel inspired to value you more, therefore wanting to compensate you more as a result of that. But I think it really comes down to really owning what you're doing, taking on more responsibility, and taking on the tools and resources that you need to grow yourself. If that means that you have to do more growth to get more responsibility to deserve - not necessarily deserve, I don't like that word - but to be eligible for a raise (it depends on how your company is structured, obviously). I think that knowing that you're worth it, and having that confidence in yourself, and showing up in that way in the workplace, and taking ownership over what you do in that way, it will ultimately lead to more compensation for you.

K

Kathrin Zenkina 49:51

What should I do if I don't know what I want, and that's what's keeping me from even going out to look? I feel like I have a potential answer, which is: Download the guide! ManifestationBabe.com/links is where you guys will find the guide to give you the clarity behind knowing what you want. Once you have that clarity, it should not stop you from going out to look. Also, while you're searching - that's also as you're taking action, as each day passes, as you learn something new - you gain more and more clarity. You can never just stop everything that you're doing, wait until you have all the clarity that you need, and then start looking for your dream job. Otherwise, that's what's called perfectionism. Go back to episode #129 and listen to that episode with Sam Brown, because you need that episode. But, Vicki, did you have something to add to that?



Vicki Witucki 50:44

Yeah, I would say that I was in that exact position. I had no clue where I saw myself at a certain period of time. I would say that the biggest thing is to just be super open - like you were saying when you were at the movie theater. You never know what's going to happen; you never know what conversation you're going to have that's going to lead you into the next stage of your life; and so, just be so open to that. Even if you don't think, "Oh, I don't know if that's really what I want to do." Maybe you saw this event for gardening and you think it sounds cool, and then you go, and then you meet this person who's doing something completely left field that you didn't even know that you would be interested in, and then you went down that path. You just really don't know what's going to happen. Kathrin always says to listen to intuitive nudges, and not many people even know what that means. It's literally just a "yes" - you don't even think about it. You just go into these

things, say yes to opportunities, and allow life to unfold. If it's a no, it's a no; but if it's a yes, just keep going in that direction. It's okay to not know what you want. You can be multi-passionate. You will figure it out, eventually.

Kathrin Zenkina 51:53

I love that you mentioned the gardening example because I tell people to follow the most random of curiosities. It doesn't have to make sense, and most of the time, it won't make sense. If you're truly listening to your intuition, it's not going to make sense. Logic does not come from intuition; logic always makes sense. The opposite, which doesn't make sense, is your intuition. So, if you all of a sudden find a magazine for Interior Design School, and you think, "This sounds interesting. Let me look into it," and then you decide to enroll in the school, and then - I don't know, it's a random example. You guys get my point. You just need your curiosity to be piqued by something. The moment you listen to that, it's going to lead you into something else - and it won't make sense at first. You know how they say "Hindsight is 20/20." You can only connect the dots looking backward; at some point, you're going to realize, "That's why I got interested in this, that's why I went there, and that's why I had this conversation - it is because it led me to where I am." I believe this is one of the final questions. This is a really good one: Do you quit this job first, and then go for the dream job? Or do you go for the dream job while still at the old job? What would you do?

Vicki Witucki 53:08

That's a tough one. That's a really tough one. I never want to tell someone to just go quit their job. I think, with this, my answer for that is just to be really honest with yourself; be honest with where you are financially, and what situation you're in. My story was a little specific, because I did quit my job without another job lined up. But I also had the belief in myself that when I moved here, I was going to figure it out and do anything it possibly took to get there. So, I also think it does take a certain mindset; you need to be mentally prepared for what you're going to do next, and not just quit, but then you have a family you need to take care of, or something. So, I think you should just be really honest with yourself with where you are financially before you make that sort of decision. There's also nothing wrong with looking for a position while you're still working in one, because you can kind of get those answers for yourself while still have something stable on the side.

Kathrin Zenkina 54:06
Anything you want to add, Londa?

- Londa Jensen 54:07
 Same; I'm a total control freak, so obviously, my first plan is to have a job before you quit your other job.
- Kathrin Zenkina 54:13 Have a plan.
- Londa Jensen 54:15

But sometimes life doesn't work that way. In my case, I had to stay longer than I wanted to stay, but then, ultimately, I left because it was so out of alignment with my values. I was waking up and hating myself when I looked in the mirror. So, not having a job was better than going to that job. And so, I guit, and then I panicked. I think at that moment, it becomes like a fire under your butt. And so, you think, "Okay, this is it. I took the net away, and now I really have to do some work." Maybe I'm going to have to work somewhere that is not my dream job, but it's not my worst nightmare job either; it's like the transition job. You don't ever know. I don't think walking into your next job, that you will know it's your dream job when you're just applying for it. You're not going to know that until you're in it. So, there's no, "I got the dream job." You're never going to know that until you're in it, and the best is always yet to come. Maybe that's your dream job right now, and something else might be your dream job later. But you're not going to know while leaving your one job and going into the next, if it's going to be your dream job before you even take it. You're not going to know that. I think if you can plan accordingly to give yourself that safety net, then that's cool. But if you're the type that's super motivated by no safety net, then do that. But I think it really comes down to your intuition and where you are in terms of your self, your self-care, and whether you need to be there or not.

Kathrin Zenkina 55:49

Yeah, I think that's the toughest question to answer because there really is no right answer. There are pros and cons to both situations. For instance, I get this question all the time: Should I quit my job and then start my business, or should I start my business while having a job, and then quit the job, and then pursue business full-time? Listen, life works out differently for all of us. For some people, they need that fire under their ass, and literally nothing will happen in their business until they quit their job; because, for them, it's like sending a strong subconscious signal of "This has to work out, no matter what." And that works out really well for people. For other people, that actually lowers their vibration so low, that they actually attract never succeeding in their business. So, they actually will

attract all kinds of fears to manifest around their business, which prevents their business from ever succeeding, which leads them back to where they started, which is in their job. So, there is no right or wrong answer. We can only speak from our experience of what happened with us. For me, I waited until I had enough to - actually, by the time I quit my job, I was making about three times more in my business than I did with my job. At that point, I was already part-time, so it wasn't taking up so much of my time; I think I only work until noon, three days a week. It was very part-time at that point - I was just training someone. At that point, my employers had this agreement that I would quit my job when I felt like I had enough stability in my business. They were always upfront and supportive of me about that. They knew that, at some point, I'm not going to be there forever. And so, when they started seeing that success comes, I opened up to them that I want to go parttime and hire someone else, and I would train them for them; so that when the time would come, I could just dip and leave, and pursue what I really want to do without hurting them or myself in any way, shape, or form. So, for me, I did have a plan. However, I moved to LA without a plan; I moved here without that 9 to 5 job; I moved here with a business that was not successful at all; no job; literally almost no income. So, I've been in different scenarios and different situations, and so have Vicki and Londa. So, there is no right or wrong way. The only thing that I believe that you should be doing is listening to your intuition. If in your heart of hearts, you know that you should take that leap of faith, then take that leap of faith; if you know that you need a plan, then go ahead and make that plan. Again, as they say, you make a plan and God laughs. That's so true. You just never know what's going to happen. But all humans need to meet that need for certainty. So, for you, if creating a plan is going to meet that need of certainty, then do whatever you need to do, because I don't believe that you'll be happy without some sort of certainty in your life. But, again, if you are in a position where, right now, you're literally in between your old job and your dream job - just like Londa found herself literally with nothing at some point - just know that you are not there forever; your current location is not your final destination. So, do not think that way. Do not act that way. Every single day, just mentally prepare yourself, visualize, manifest, set your intentions, journal, and do whatever you need to do - pick up your God Phone, which I put that inside of our rituals for MBA - I put that as one of the manifesting rituals - to get a phone. It doesn't have to be an old phone like Londa had; it could be an old cell phone, it could be a phone that you drew, or whatever works for you. You can pretend you have a phone in your hand. Whatever that tool is for you, make it be your tool of certainty. There's a science to manifestation, but there is an art to certainty. How we all gain certainty is very different, and that's why the answer to this question is going to look so different for every single person. Londa and Vicki, is there any last advice that you have in regards to helping Manifestation Babes manifest their dream jobs before we go? And it's okay if you don't; you can just say that you don't.

- Vicki Witucki 60:06
 - No, I do. My biggest thing is just don't give up. Don't give up. Don't give up on the thing that you know is in your heart's deepest desires. I know that, lovingly, I had a lot of family members and friends try to convince me to move towards a different direction that was just going to financially support me, but wasn't going to necessarily feel aligned with every other part of me. Something that I feel really proud of is that I never actually did that; I was always trying to push toward what actually was going to make me happy at the end of the day. You spend so much of your life working somewhere, doing something, or making some sort of impact; that should be really valued for you. This isn't something like waking up, getting a job, paying bills, and move on with life.
- Kathrin Zenkina 60:57 Society's definition of a job?
- Vicki Witucki 60:59
 Yeah. Just don't give up. Go after whatever that thing is that you feel is really sitting on your heart. Just go after it. Do it.
- Kathrin Zenkina 61:07
 Beautiful. Londa, anything?
- Londa Jensen 61:11

Yeah, I think just the feelings; focus on the feelings. A lot of people get really wrapped up in the job - the actual packaging of the job. "I want to work at this company, I want to type the things, or build the things," or whatever. It's too specific and totally unnecessary. So, focus on the feelings. How do you want to feel in your job? Do you want to feel inspired? Do you want to feel excited? Do you want to feel valued? Do you want to feel calm? Whatever that is, the things that you feel are easily the most important part, and then just leave the rest to the universe. I never would have picked this job in a million years - I never would have said, "My dream job is going to be the Integrator," - whatever the hell that is, "at Manifestation Babe," - whatever the hell that is. No one could have ever predicted that would be the job - not ever in a million years. And so, get the feelings, let go of the "how" - I know that's hard for us control freaks - let go of the "how," and then be open to what comes. And If it's not the right fit, then you're just getting more clarity - because that polarity is creating the clarity - and then in your next job, maybe you'll get

closer to that feeling.

- Kathrin Zenkina 62:20
 - Speaking of control freaks, I may be planning a future trip to Rhythmia for the team, hint-hint.
- Londa Jensen 62:29
 Dun, dun, dunnn!
- Kathrin Zenkina 62:30

I'm always jokingly telling me Londa that she needs to do ayahuasca, and we're still discussing whether it's right for her or not. Okay, you guys, this has been so amazing and so helpful. You guys are naturals, by the way. Holy crap. We should do this on a more regular basis. If you guys resonated with this episode, learned something new, got some amazing takeaways, or had some amazing breakthroughs, please take a screenshot, tag us at @ManifestationBabe, and give a special shout out to Londa and Vicki for sharing their time and their wisdom with you guys. Let us know how this episode helped you on your current job hunt. Now, I would mention their social handles but I tag them all the time, and I'm afraid you guys are going to bombard them, and they're going to get overwhelmed and distracted. So, as for now, just tag @ManifestationBabe and I'll share all the incredible feedback with them - with Londa, Vicki, and the rest of Team MB. Thank you guys so much for listening. Make sure you download the free guide at ManifestationBabe.com/links. Make sure you upgrade to get the intention setting ritual that we do as a team together. This is a special intention setting ritual that is so potent in helping you manifest. We've created a special one just for helping you manifest your dream job. If you are someone who currently owns a business, share this episode with other business owners, just to show them that it is possible to create an environment for your team and employees, where everyone loves their job. With that, the mission grows stronger and stronger, and bigger and bigger. So, thank you guys so much. We will catch you in the next episode. Mwah. Bye. Thank you so much for tuning into today's episode. If you absolutely loved what you heard today, be sure to share it with me by leaving a review on iTunes so that I can keep up the good stuff coming your way. If you aren't already following me on social media, come soak up the extra inspiration on Instagram by searching @ManifestationBabe, or visiting my website at ManifestationBabe.com. I love and adore you so much, and cannot wait to connect with you in the next episode. In the meantime, go out there and manifest the magic.